



Massachusetts eHealth eQuality Incentive Program RFP

(Solicitation No. 2015-MeHI-03)

Frequently Asked Questions

Updated **March 20, 2015**

	QUESTION	ANSWER
1.	Is funding available for those organizations that have already begun implementation?	<p>Using an EHR does not preclude program eligibility. Organizations who have do not have an EHR; are in the process of procuring and implementing an EHR; and who already have an EHR currently in use may apply for eQIP.</p> <p>Achievement of Milestone 1 does not require an organization to have an EHR; however, subsequent milestones do require the use of a certified EHR.</p>
2.	Is funding available for those organizations that have just completed implementation?	<p>Grantees are required to complete a survey to determine their baseline EMRAM score. This will determine what milestone payments the grantee is eligible to receive (see Solicitation: See 2.3.3 Milestones). For example, if a grantee receives a score that indicates attainment of EMRAM Stage 3, the grantee will have already met milestone 2 and thus is not be eligible for that milestone payment. The Applicant, however, may be eligible for the other milestones.</p> <p>While grantees cannot get paid for Milestones 2 or 3 if they completed that work prior to submitting an Application, they can still receive incentive payments under this solicitation. In this situation, the milestone payment for Milestone 2 or 3 (but not both) will be allocated to the next Milestone (Milestone 3 or Milestone 4 (M-HIway), as applicable), MeHI reserves the right to adjust total payments based upon a grantee's baseline.</p>
3.	<p>Are Rest Homes (Level 3 & 4) eligible?</p> <p>Are adult day health centers eligible?</p> <p>Our organization has SNF beds and a short-term rehab unit. Are we eligible?</p> <p>We are a DPH license Level III SNF (short term and long term care); why don't we qualify?</p>	<p>It is the organization, not the facility or provider that is the applicant under eQIP. Therefore, if the <i>organization</i> holds at least one Level I or Level II LTC facility/unit license, and meets the other eligibility criteria; it may apply for this Program.</p> <p>Eligibility for this solicitation is limited to organizations with MA Department of Public Health (MA DPH) Level I or Level II licensed long-term facilities/units.</p> <p>The focus of this Solicitation is on those facilities/units that provide greater intensity of care in relation to patient acuity.</p>
4.	Are LTAC hospitals considered acute	No. – Long-Term Acute Care Hospitals (LTACs or LTACHs) are not considered acute care hospitals for the purpose of this Solicitation.



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	<p>hospitals?</p> <p>Our organization operates LTACs in addition to SNFs; are we ineligible due to the affiliation criteria?</p>	<p>Organizations affiliated with Long-Term Acute Hospitals are eligible if they also have a facility/ unit licensed as Level I or Level II LTC granted by the MA DPH and meet all other Eligibility Criteria</p>
5.	<p>Our organization participated in IMPACT project. Are we still eligible for eQIP?</p>	<p>IMPACT participation does not preclude participation in eQIP; if the organization meets the eligibility criteria set forth in the Solicitation (see <i>Section 2.3.2</i>).</p> <p>If the organization received funds from the MeHI Hlway Implementation Grants to complete a production connection via a Direct-enabled gateway OR has already connected to the Mass Hlway via a Direct-enabled gateway (not via webmail), then the Applicant is not eligible for Milestone 4 payment. The Applicant, however, may be eligible for the other milestones.</p>
6.	<p>What is the current operational status of the Massachusetts HIE, the Mass Hlway, and the Land & See applications?</p>	<p>The Mass Hlway is operational. Per the Hlway website, there are over 200 hundred organizations on the Hlway Participant List. Further, connected organizations have collectively exchanged over 8M transactions (Health IT Council, March 2015, slide 40)."</p> <p>Please refer to the Mass Hlway website for more information. http://www.masshiway.net/HPP/index.htm</p>
7.	<p>How do you define "Annual Revenue" for the purposes of Attachment A-1-a? Should we quantify "Annual Revenue" per our organization's fiscal year which is aligned with the calendar year or should we quantify using the same methodology as "PSR" as defined by the footnotes in Attachment A-1-b (state fiscal year)?</p>	<p>Use the same methodology as defined by the footnotes in Attachment A-1-b (state fiscal year).</p>
8.	<p>If our organization did not submit a Notice of Intent, are we still eligible to apply for the grant?</p>	<p>Yes, organizations are still eligible to apply for the grant if they did not submit the optional Notice of Intent (NOI). However, the NOI is helpful for MeHI planning purposes and we encourage Organizations to notify MeHI in advance if they are planning to submit an application.</p>



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9.	Is an organization able to modify its plan or approach after it has submitted an application?	Yes. The Application is to determine eligibility and allow us to review your general approach to the eQIP Grant. For the Milestone 1 Transformation Plan, organizations will elaborate on how they intend to achieve each milestone and advance interoperability. It requires significantly more detail than what is required for the application.
10.	Our organization manages another facility. & we are in the process of merging & bringing them under a common org structure. Should we submit one application or two applications?	Based on the facts submitted, the organization should submit one application.
11.	What are you looking for in the “organizational approval letter”? The instructions ask for the applicant to state that the organization is in support of this proposed grant/project. Are there any additional critical elements for this letter?	<p>The organizational approval letter should be signed by the CEO or other officer and confirm that the organization supports the eQIP grant application and efforts to achieve Program Milestones.</p> <p>The letter may also include additional supporting statements regarding organizational commitment to fulfilling grant goals.</p>
12.	What do you consider to be a “very large organization”?	<p>Milestone payments are tiered by size, based on the total number of DPH-licensed (Level I, II, III, & IV) beds an Organization has in Massachusetts. <i>(Please see page 5 of the Solicitation.)</i></p> <p><u>Small Organizations:</u> Up to 60 Licensed beds <u>Medium Organizations:</u> 61 to 160 Licensed beds <u>Large Organizations:</u> 161 to 300 Licensed beds <u>Very Large Organizations:</u> Greater than 300 Licensed beds</p>
13.	Approximately how long does it take to complete the application?	<p>The application is not time-consuming, although it does require some organization-specific details. Please refer to the ‘<i>Application Development Orientation</i>’ Webinar, slides and checklist on the MeHI website to help walk your organization through the application process.</p> <p>http://mehi.masstech.org/funding/apply-grant-funding/eqip-grants-solicitation-ltpac</p>